

**Forward III**

# Meet Your Speaker



**Param Kahlon**

Chief Product Officer

**UiPath**



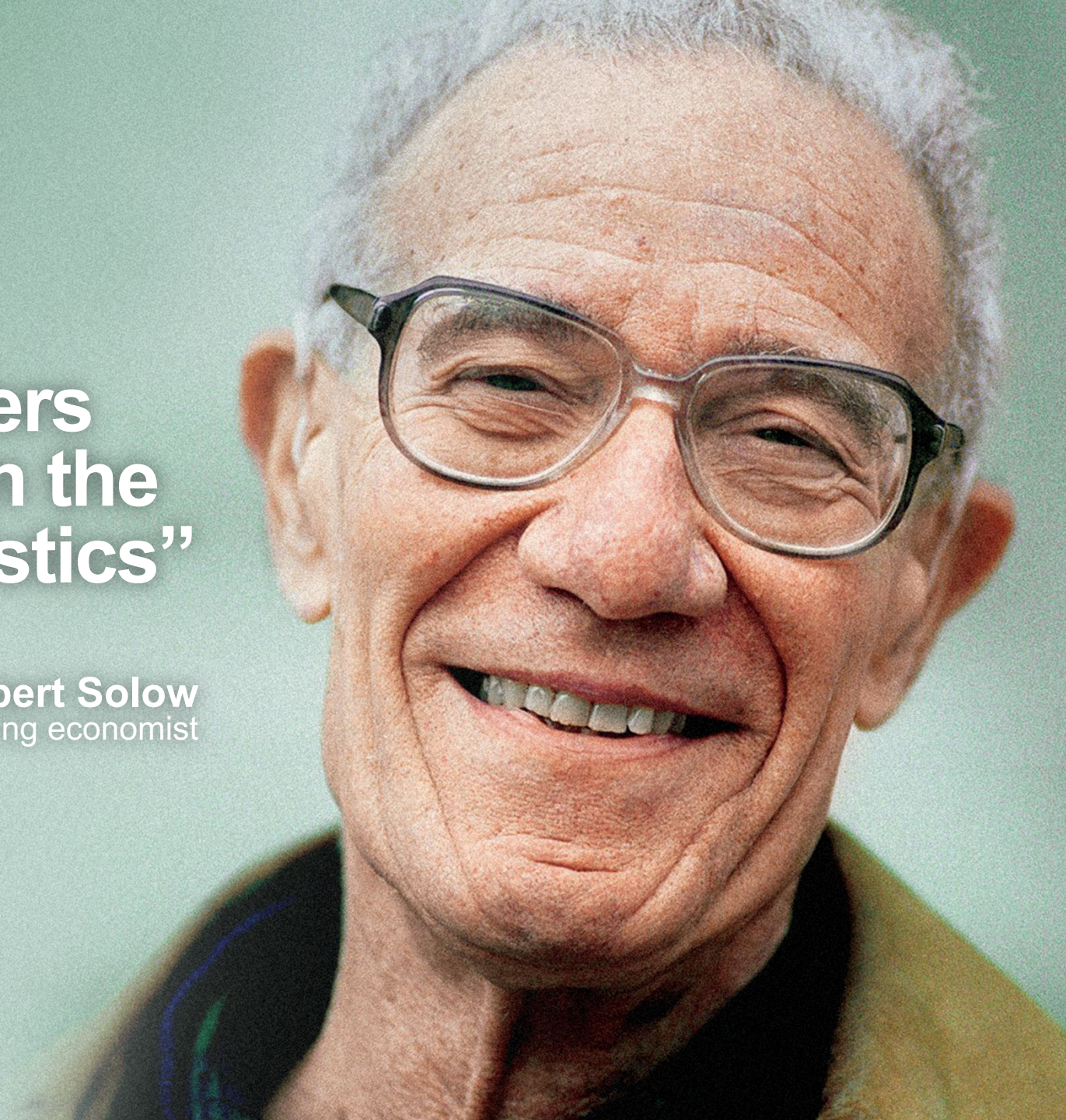


# The Productivity Paradox



**“We see computers  
everywhere but in the  
productivity statistics”**

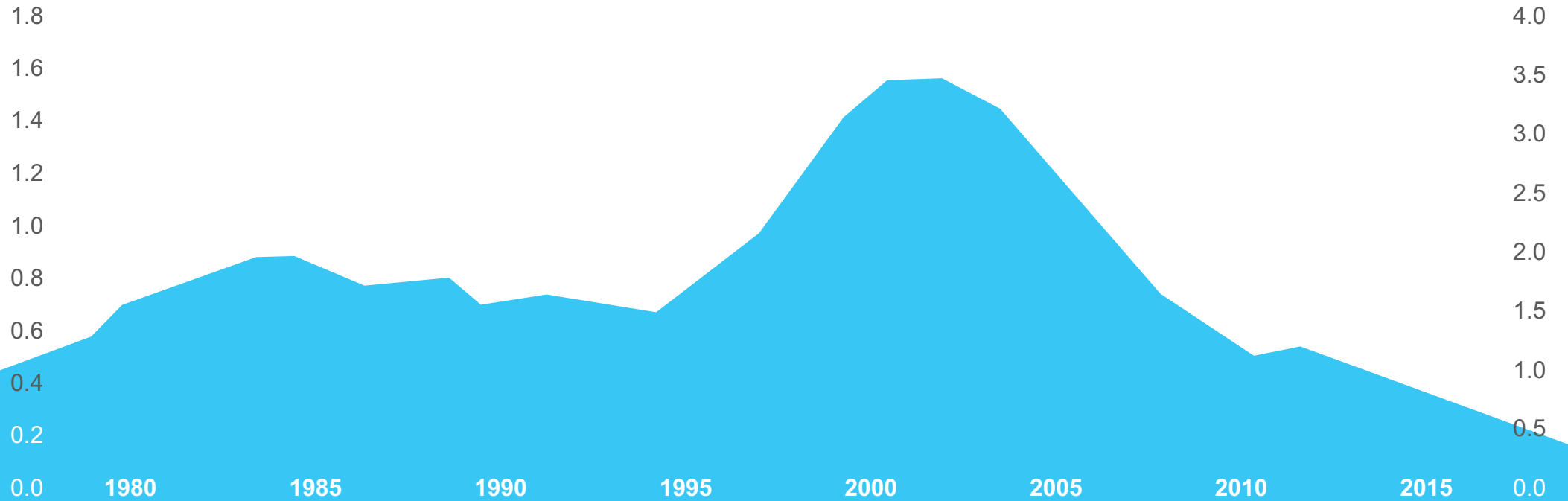
**Robert Solow**  
Nobel Prize winning economist



# The Slowing Rate of Productivity Growth

Percentage Points

Percent Change, Annual Rate



## IT Contribution to Productivity

Source: Bryne, Oliner, and Sichel (2013). Department of Labor. Goldman Sachs Global Investment Research

# The Productivity Growth Chasm

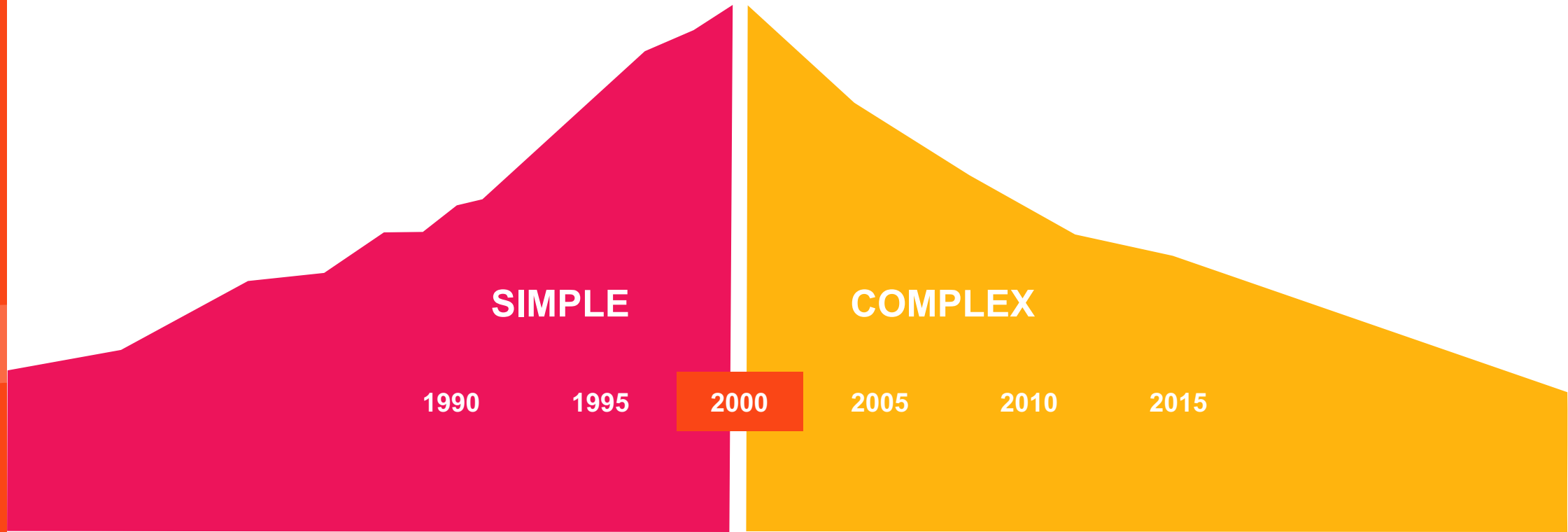
**ERP and Spreadsheets  
digitize existing work**

Faster and Easier With New Tech  
Same Work



**Modern Technologies  
Promise the “Future of Work”**

Digital Transformation of the Enterprise  
Overwhelming and Disconnected Tech



# IT Investment Pillars of the Modern Enterprise

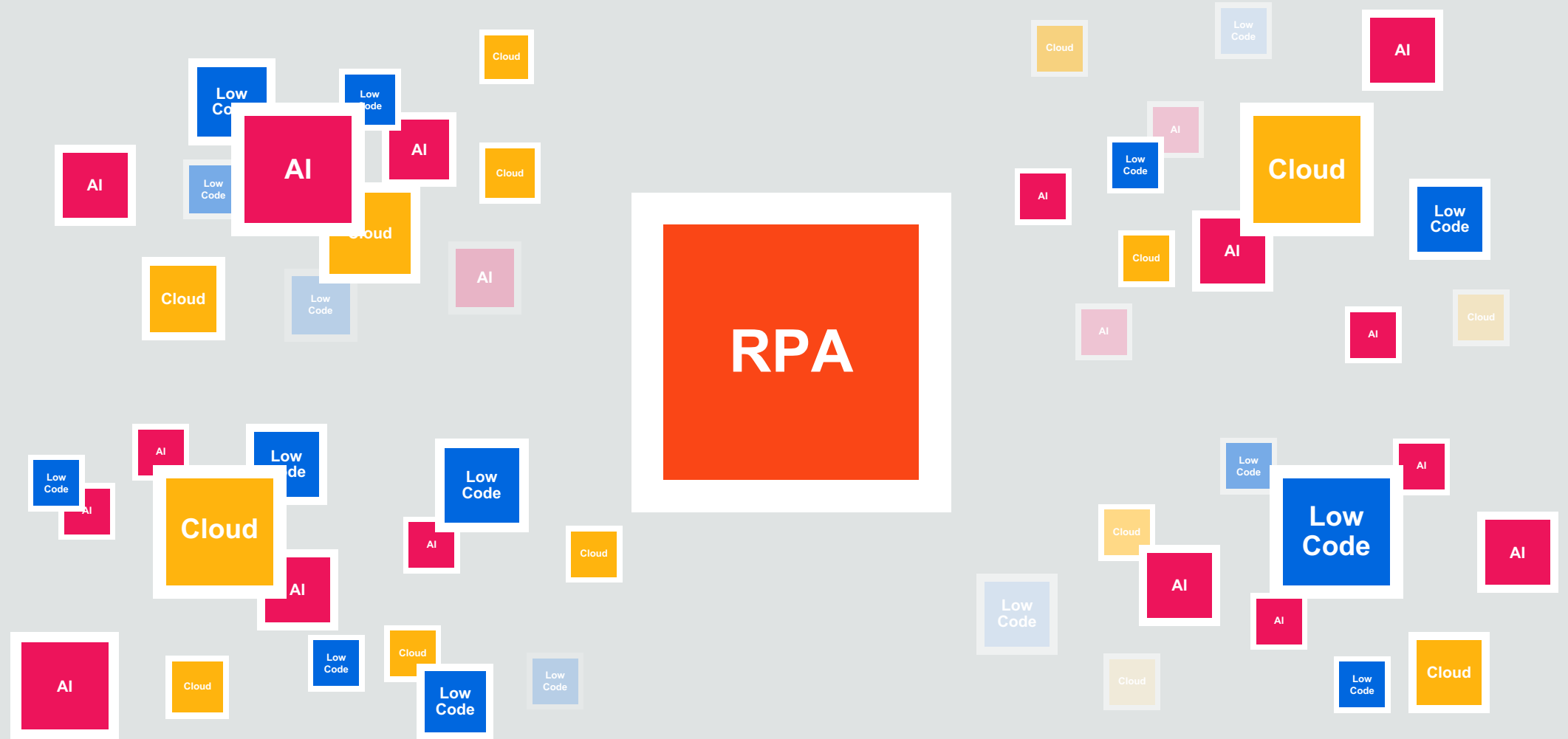
Cloud

AI

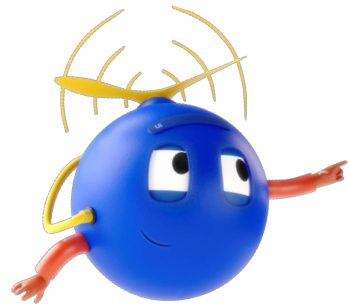
Low  
Code

RPA

# RPA Emerges as the Center of Gravity in the Enterprise Stack







nielsen



# Meet Your Speaker



**Oleg Royz**

Vice President - Global  
Digital Transformation / RPA

**Nielsen**



# Customer-Driven Innovation Sets Our Roadmap Priorities



**Extending  
Core RPA**



**Democratization  
of Automation  
Creation**



**Automation of  
Complex  
Processes**



**Scientific  
Process  
Understanding**

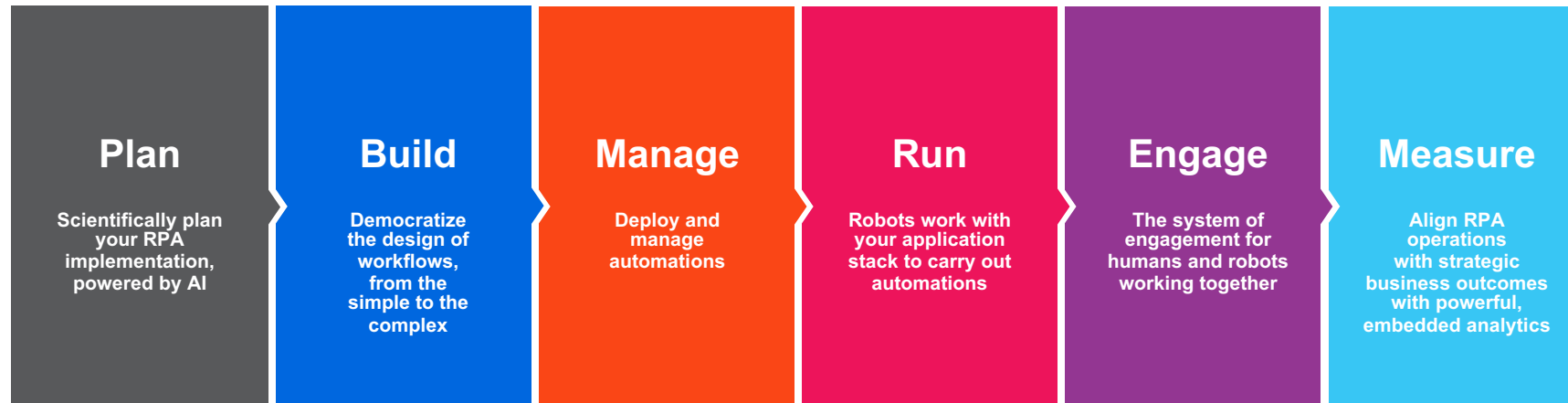


**Automation for  
Business Users**

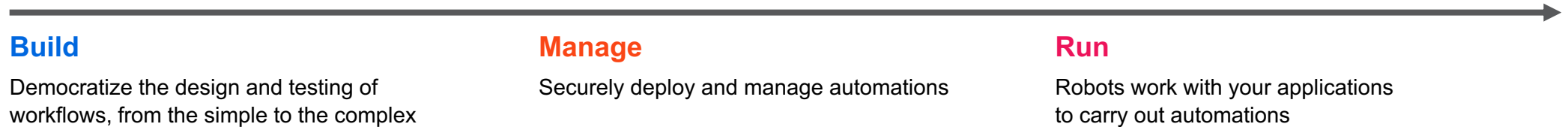
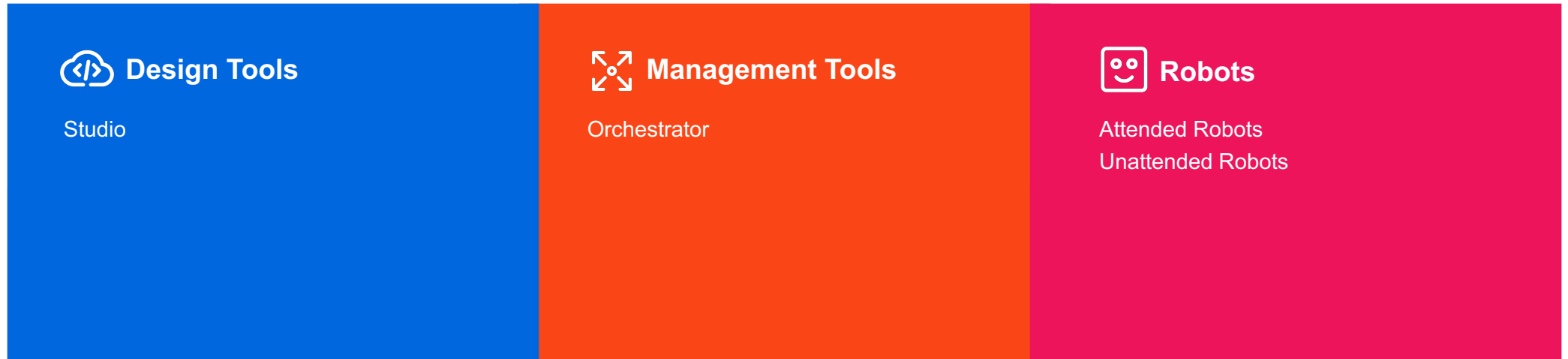


**Measure & Align  
to Business  
Outcomes**

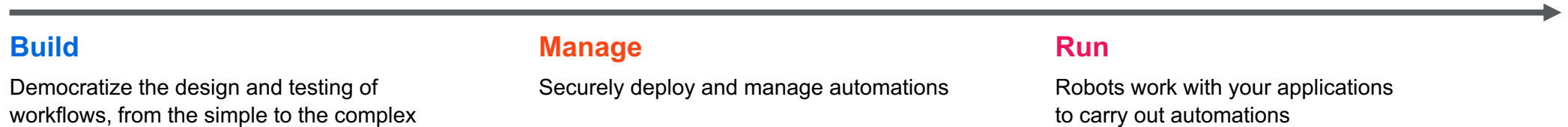
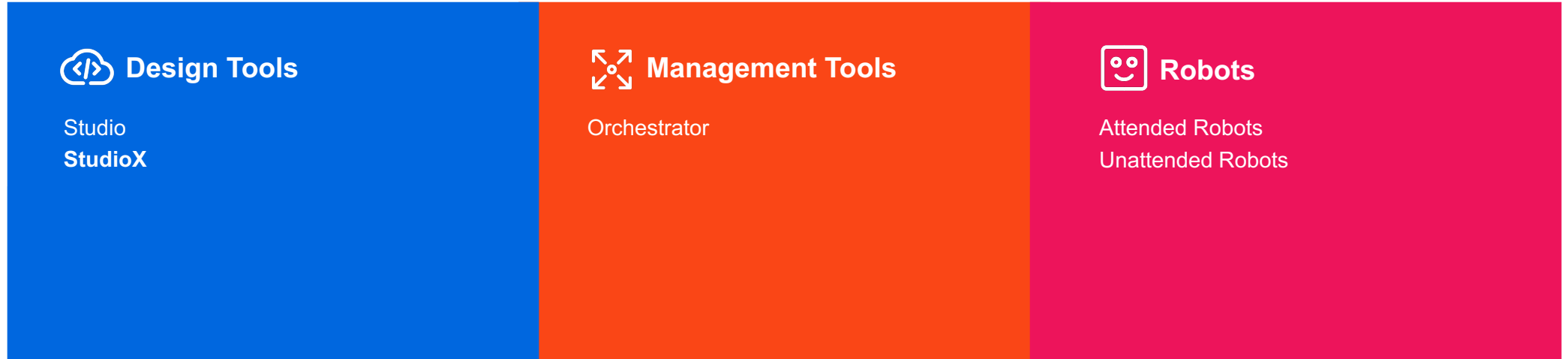
# The End-to-End Automation Process



# The UiPath Platform: An End-to-End Automation Suite



# The UiPath Platform: An End-to-End Automation Suite



# Meet Your Speaker



**Bogdan Ripa**

VP, Product Management

**UiPath**



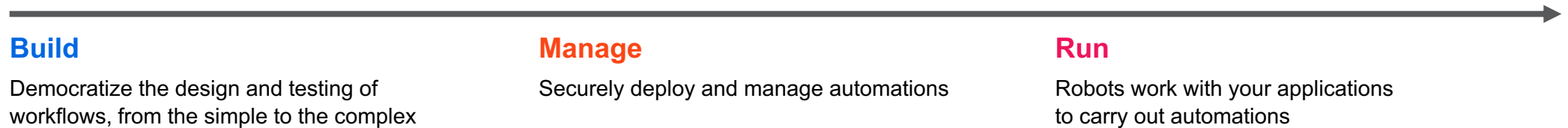
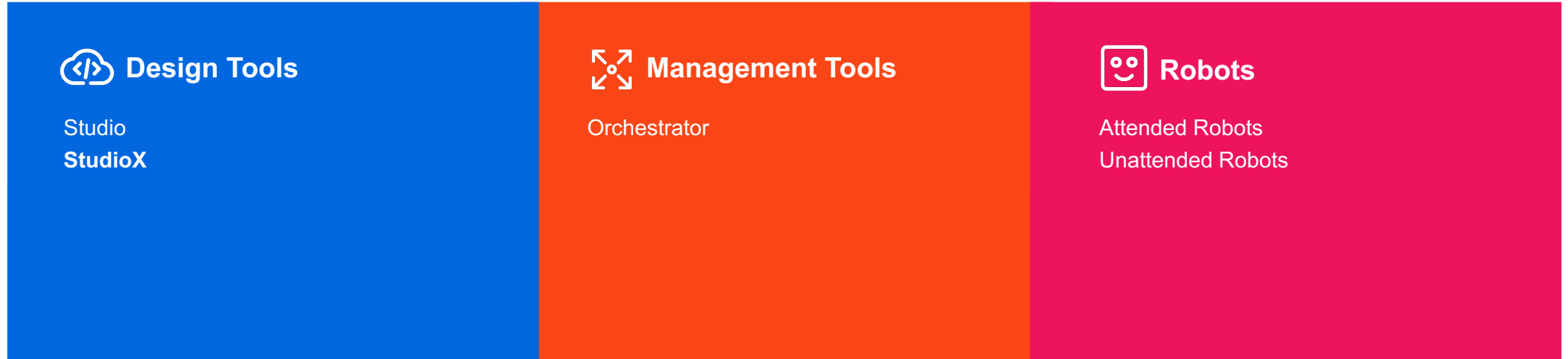
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HR Specialist adds  
new employees to  
HR platform from  
Excel file

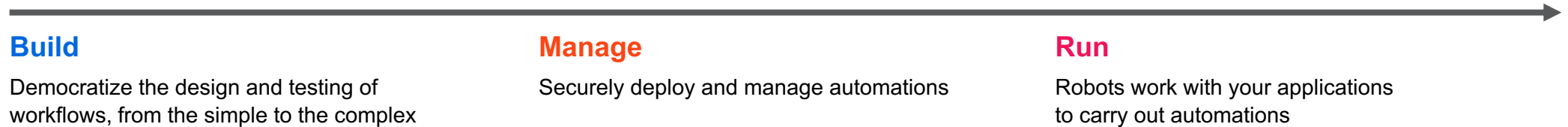
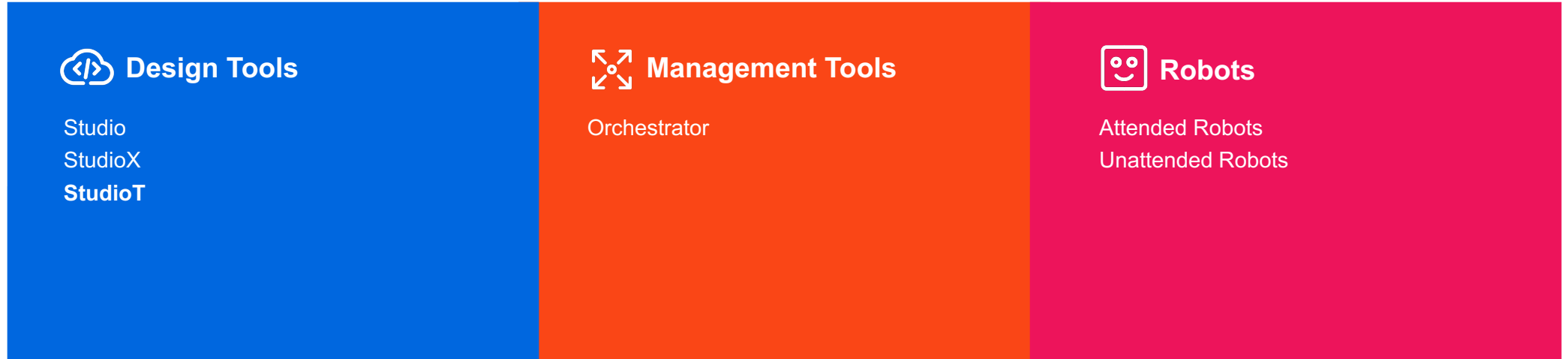
 Studio X



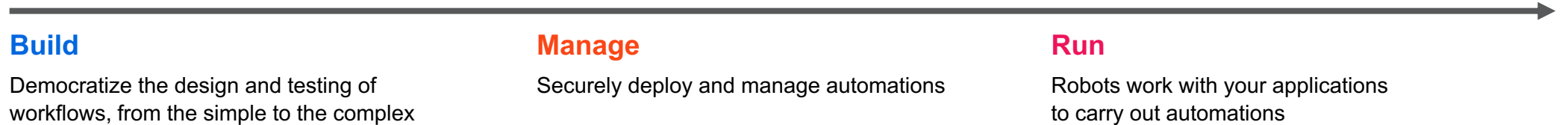
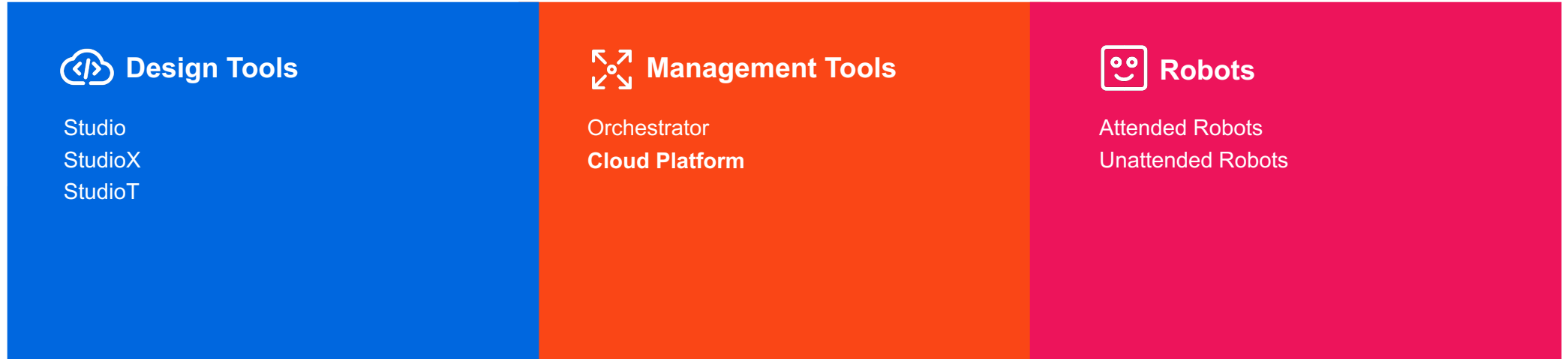
# The UiPath Platform: An End-to-End Automation Suite



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# The UiPath Platform: An End-to-End Automation Suite



## Build

Democratize the design and testing of workflows, from the simple to the complex

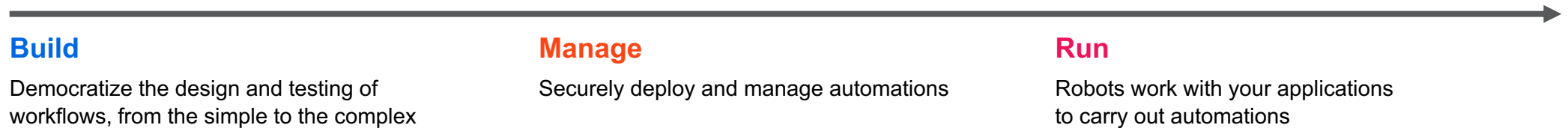
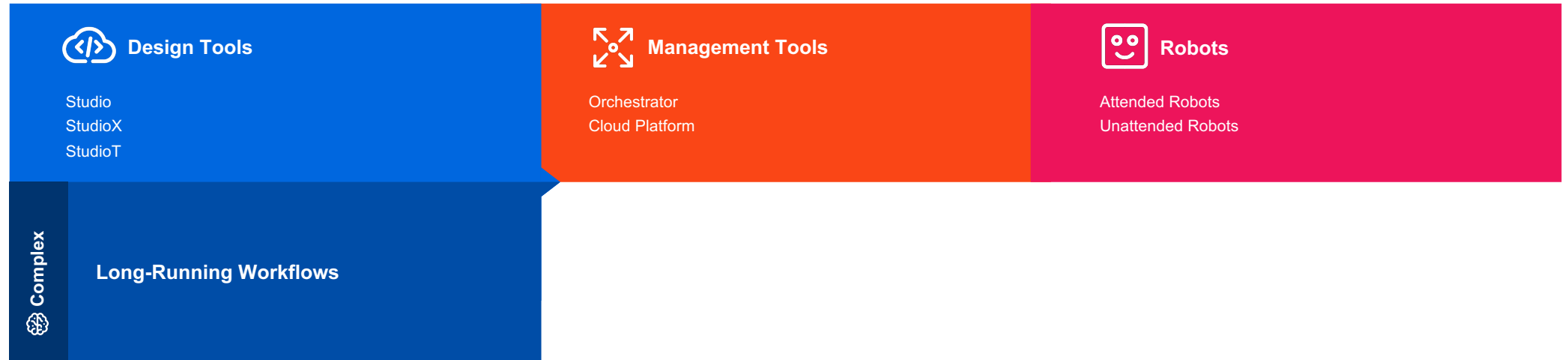
## Manage

Securely deploy and manage automations

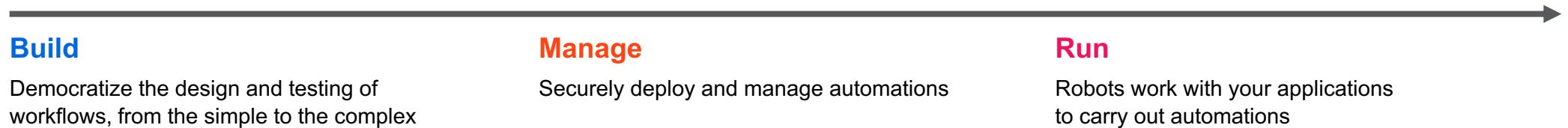
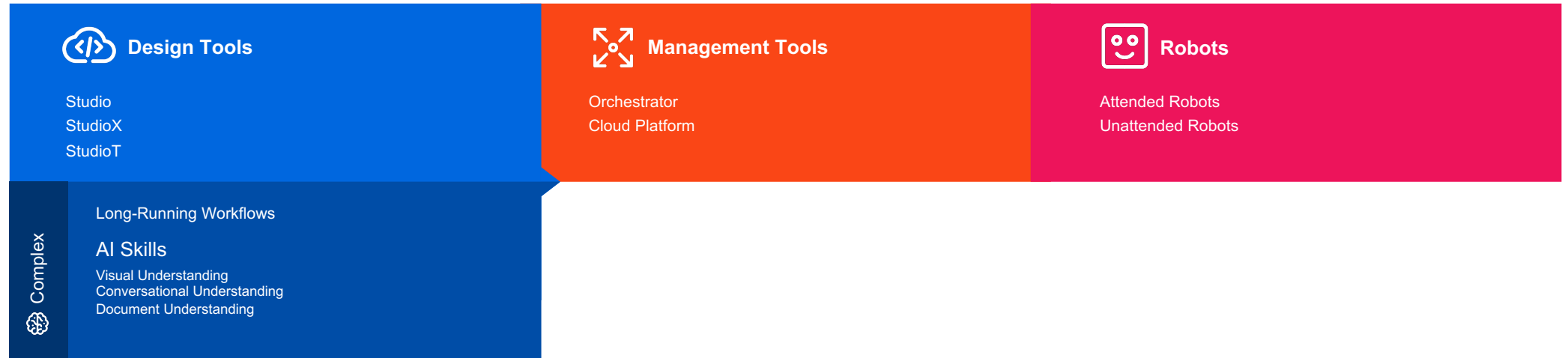
## Run

Robots work with your applications to carry out automations

# The UiPath Platform: An End-to-End Automation Suite



# The UiPath Platform: An End-to-End Automation Suite



# Meet Your Speakers



**Justin Marks**

Principal Product  
Manager

**UiPath**



**Liji Kunnath**

Principal Product  
Manager

**UiPath**



# Automating HR Onboarding and Relocation

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Moving company  
invoice processed  
by robots and  
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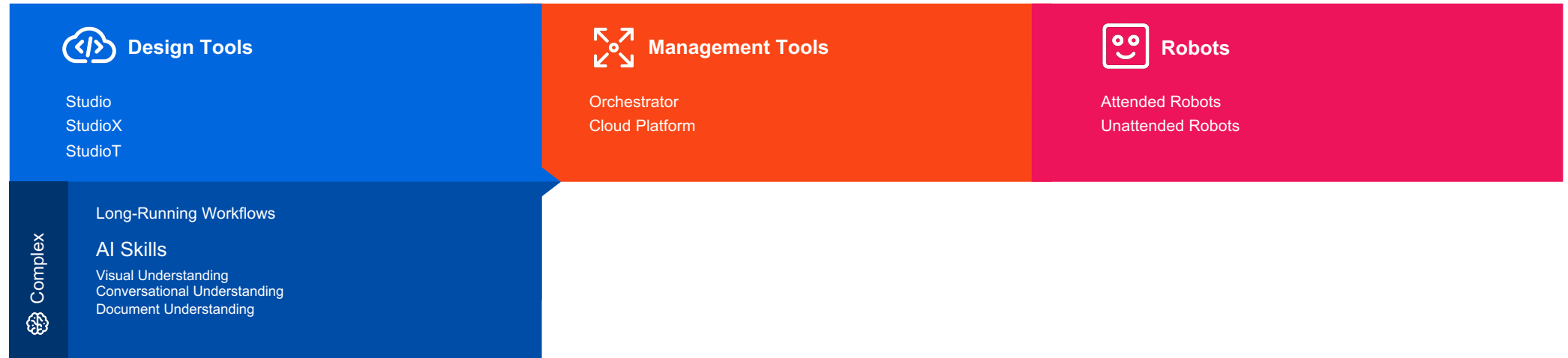
Accounting approves  
relocation requests  
that contain  
exceptions

 Studio X

 Studio + AI Skills

 Long Running  
Workflows

# The UiPath Platform: An End-to-End Automation Suite



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Democratize the design and testing of workflows, from the simple to the complex

## Manage

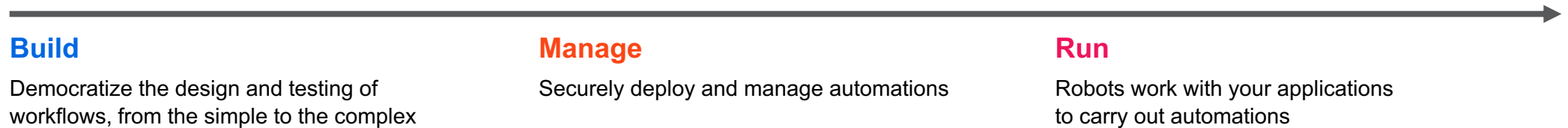
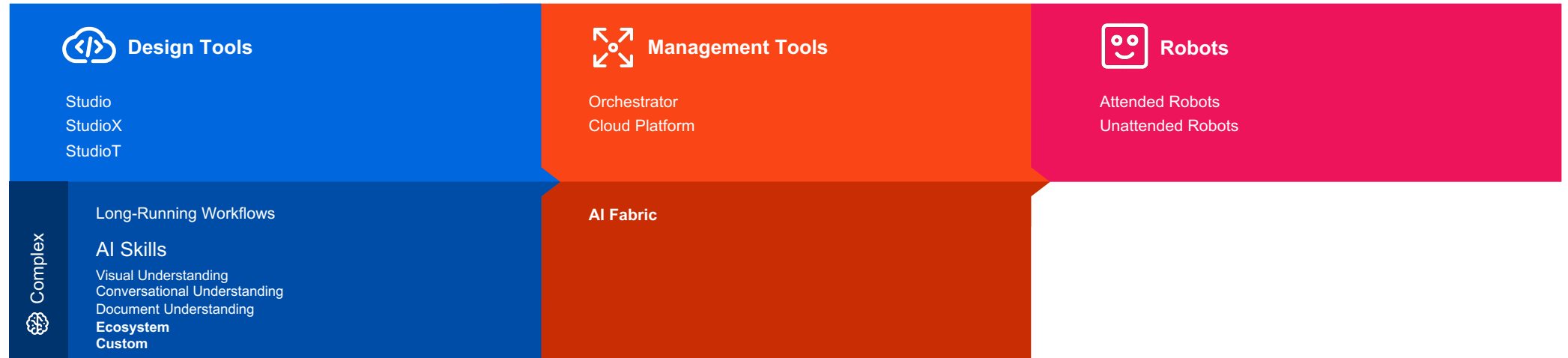
Securely deploy and manage automations

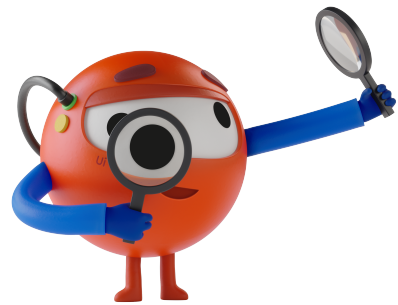
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# The UiPath Platform: An End-to-End Automation Suite





# Heritage Bank

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# Meet Your Speaker



## David Johnston

Manager, Intelligent  
Automation & Process  
Excellence

**Heritage Bank**



# Meet Your Speaker






**Marco Hidalgo**

Machine Learning  
Product Manager

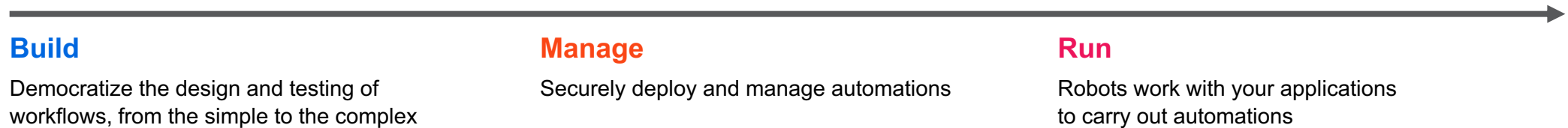
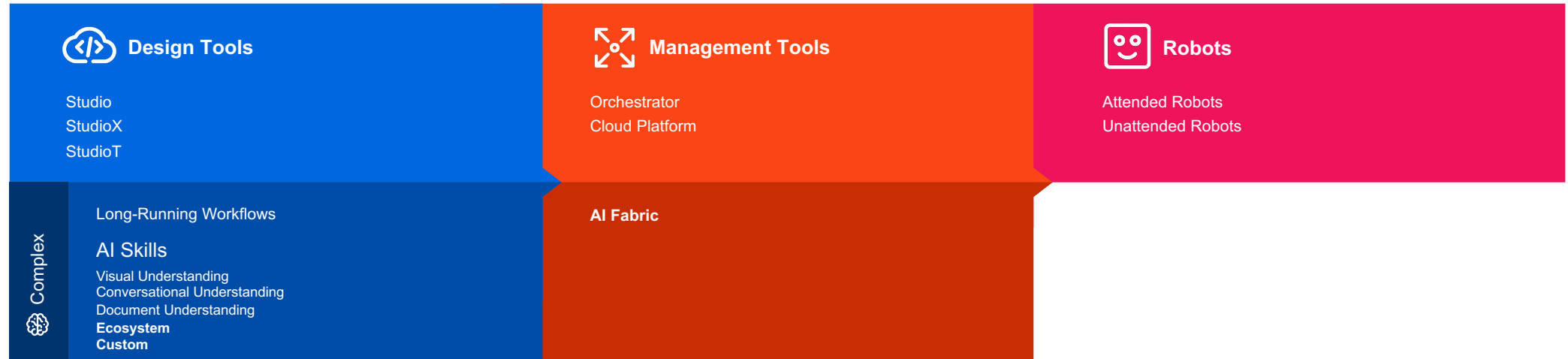
**UiPath**



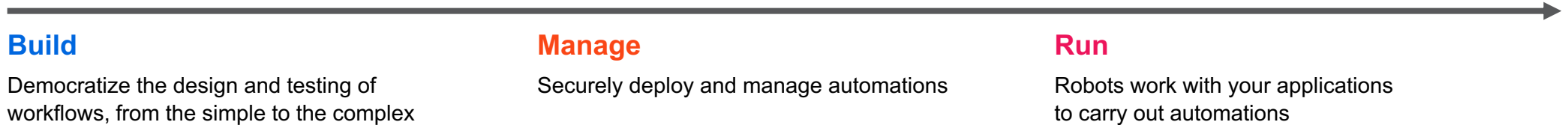
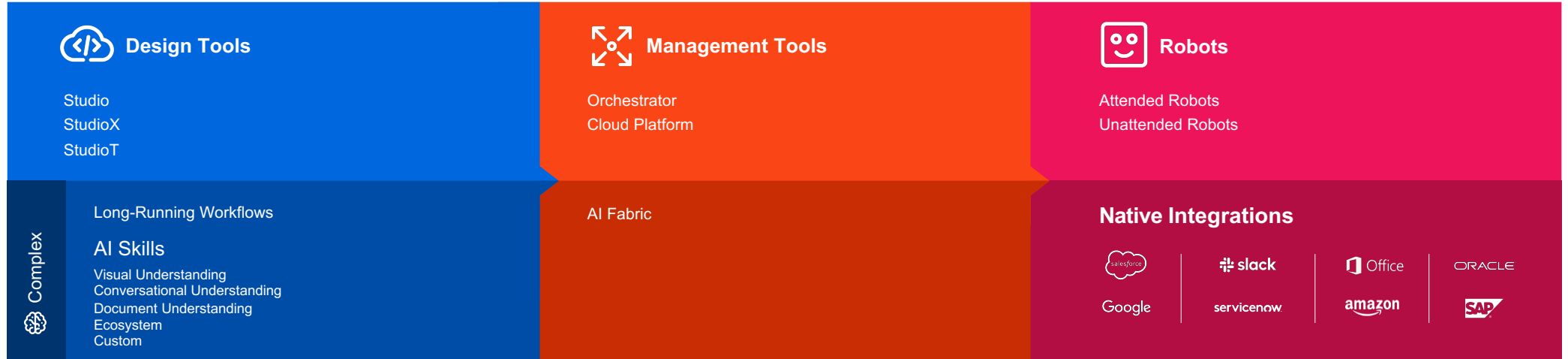
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HR Specialist adds new employees to HR platform from Excel file	Moving company invoice processed by robots and business users upon email receipt	Accounting approves relocation requests that contain exceptions	New employee engages with knowledge base using conversational AI for onboarding questions
 Studio X	 Studio + AI Skills	 Long Running Workflows	 AI Skills/AI Fabric

# The UiPath Platform: An End-to-End Automation Suite



# The UiPath Platform: An End-to-End Automation Suite



# Meet Your Speaker



**Brandon Brown**

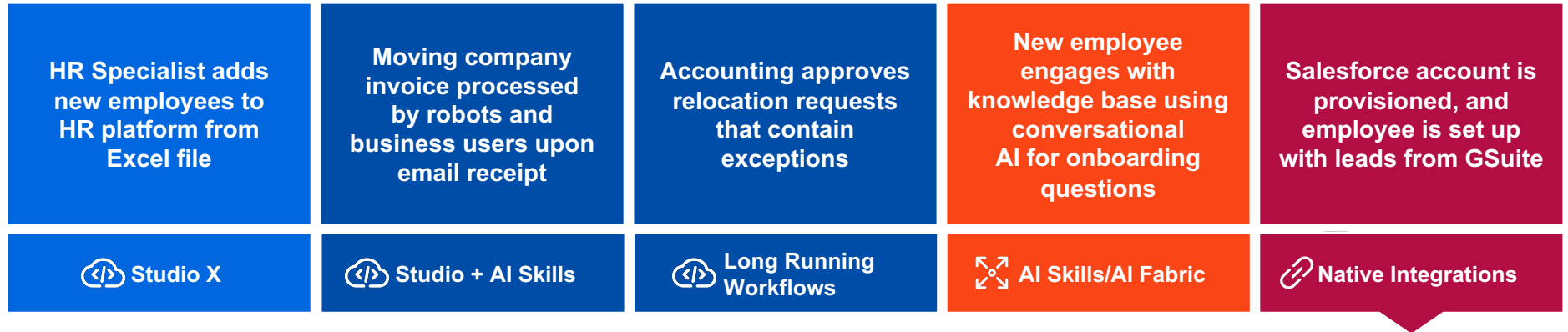
Director Integrations  
and Solutions Delivery

**UiPath**

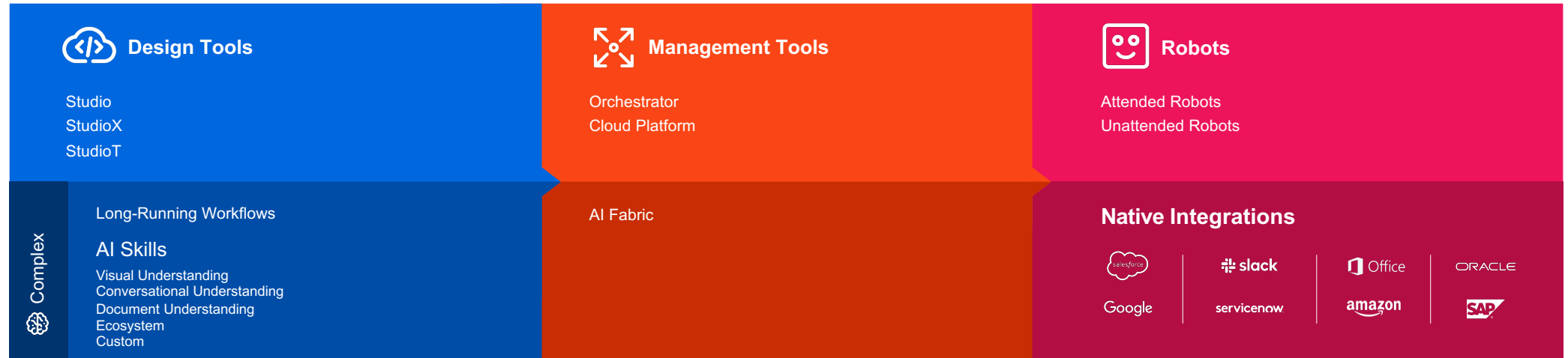




# Automating HR Onboarding and Relocation



# The UiPath Platform: An End-to-End Automation Suite



## Build

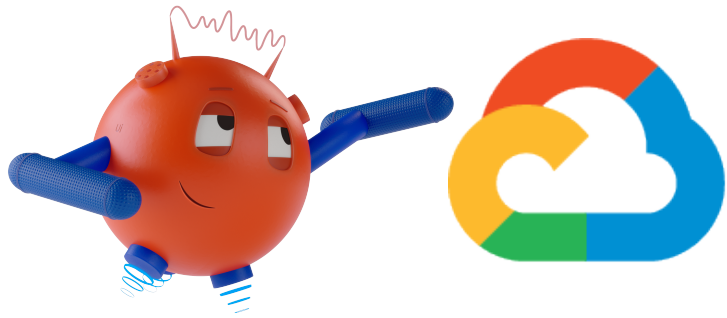
Democratize the design and testing of workflows, from the simple to the complex

## Manage

Securely deploy and manage automations

## Run

Robots work with your applications to carry out automations



# Google Cloud

# Meet Your Speaker



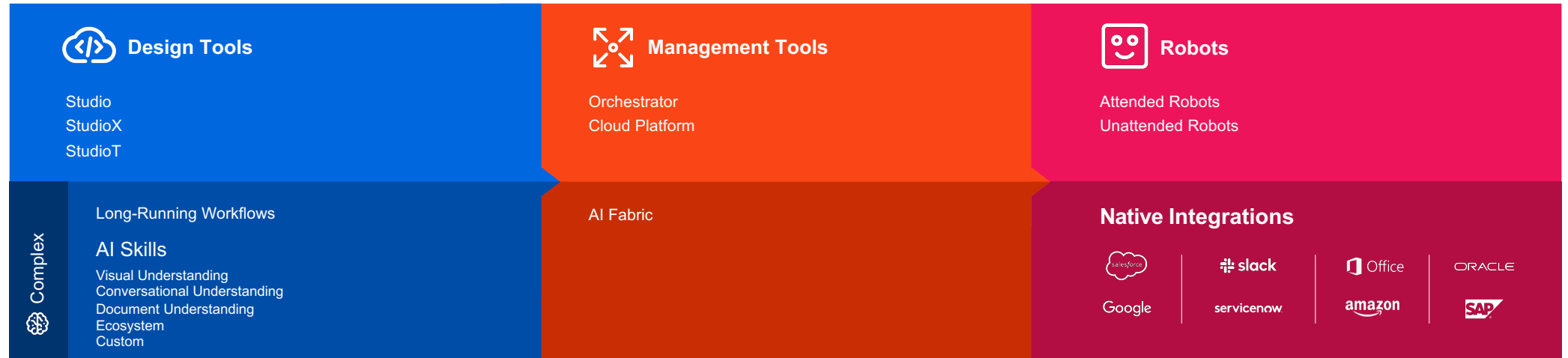
**Amit Zavery**

VP Product and Engineering

**Google Cloud**



# The UiPath Platform: An End-to-End Automation Suite



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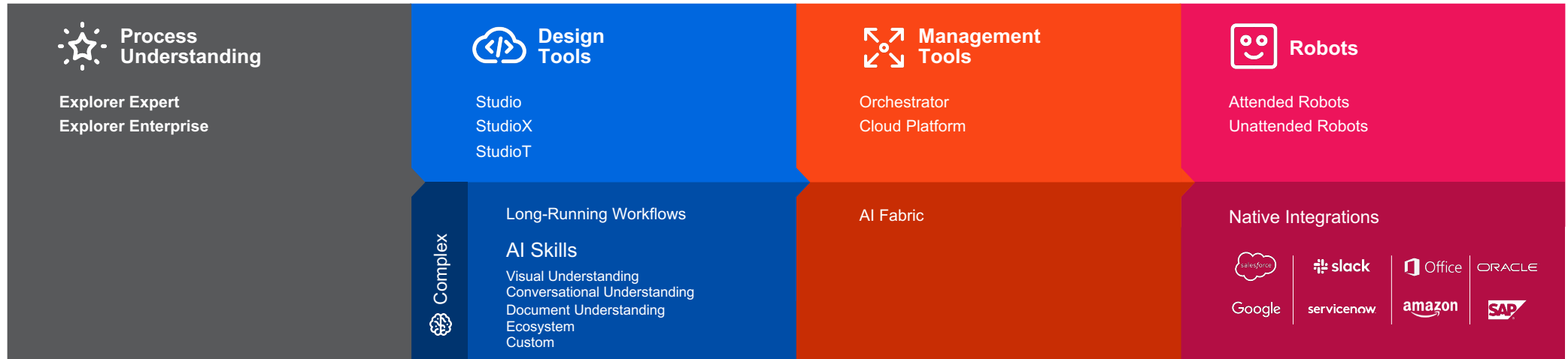
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# The UiPath Platform: An End-to-End Automation Suite



## Plan

Scientifically plan your RPA implementation, powered by AI

## Build

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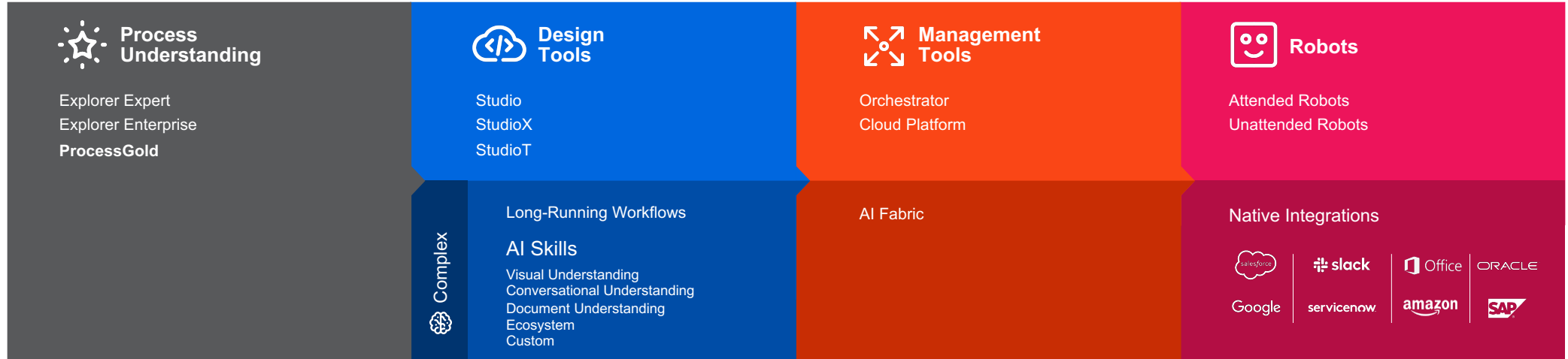
Robots work with your applications to carry out automations

# UiPath Commits to Being the Gold Standard for Process Understanding



Now part of the new UiPath Explorer family of products |  **Explorer**

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# Meet Your Speaker



## Rudolf Kuhn

Chief Mining Officer  
and Co-Founder

**ProcessGold,**  
a UiPath Company



# Meet Your Speaker



**Christian Berg**

Director Product  
Management AI

**UiPath**



# Automating HR Onboarding and Relocation

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Moving company invoice processed by robots and business users upon email receipt

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Accounting approves relocation requests that contain exceptions

 Long Running Workflows

New employee engages with knowledge base using conversational AI for onboarding questions

 AI Skills/AI Fabric

Salesforce account is provisioned, and employee is set up with leads from GSuite

 Native Integrations

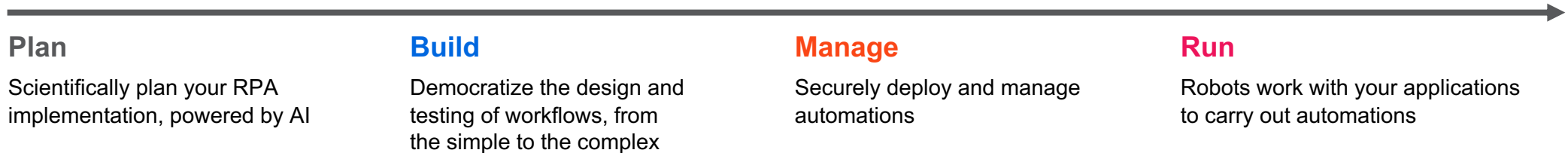
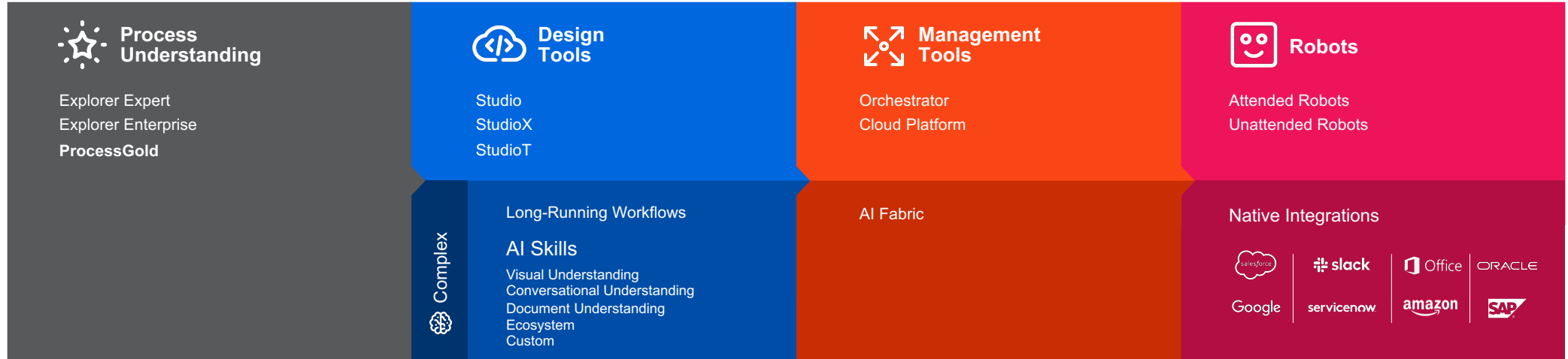
HR SME is identified, and her process is captured

 Explorer Expert

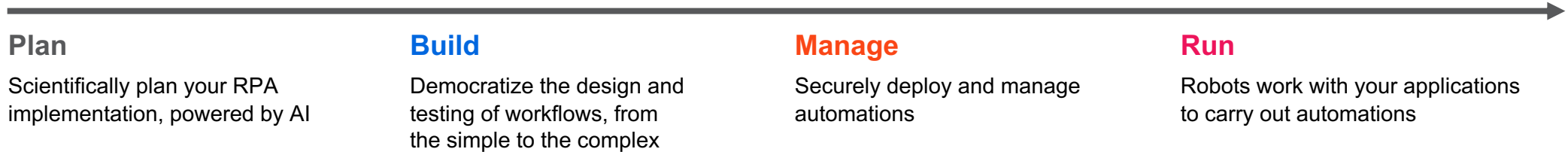
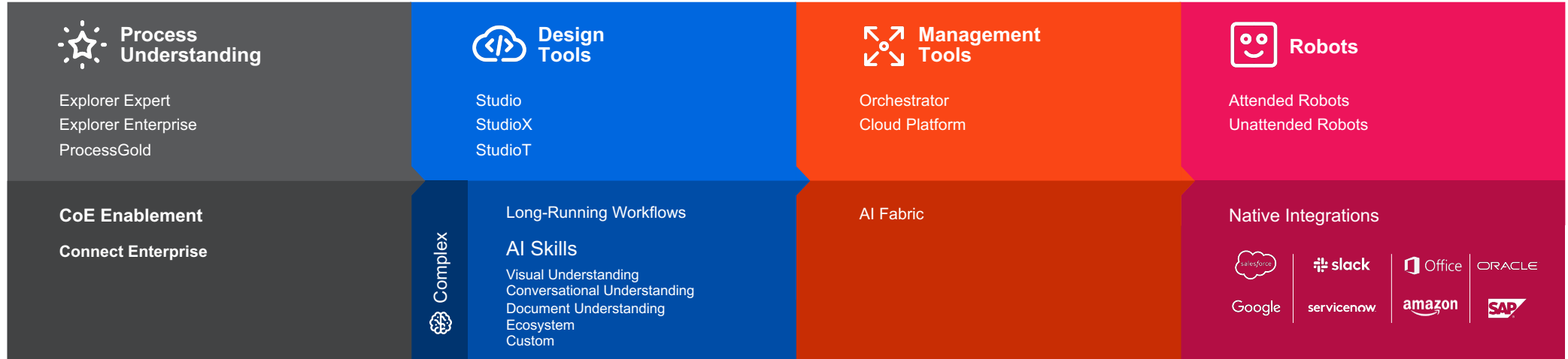
Business analyst mines for common onboarding processes via user activity and system logs

 Explorer Enterprise/ProcessGold

# The UiPath Platform: An End-to-End Automation Suite



# The UiPath Platform: An End-to-End Automation Suite



# Meet Your Speaker



**Iulia Istrate**

E-Tech Product Manager

**UiPath**



# Automating HR Onboarding and Relocation

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 Native Integrations

HR rep submits ideas for automation and an RPA dev or CoE manages the automation pipeline

 Connect Enterprise

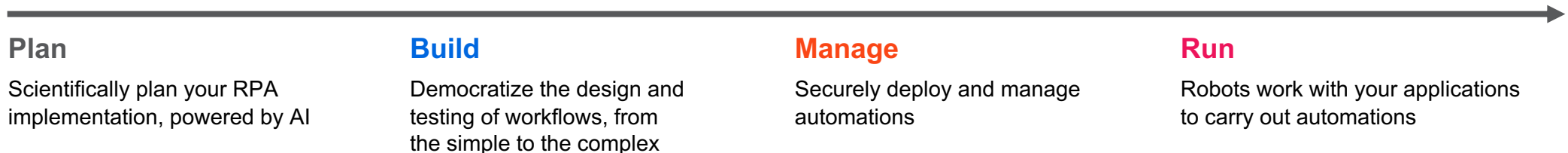
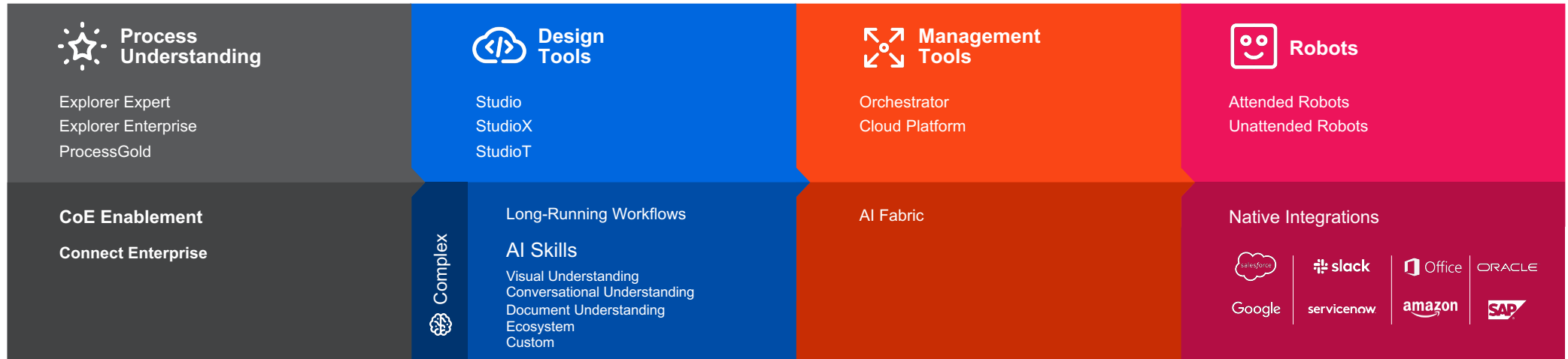
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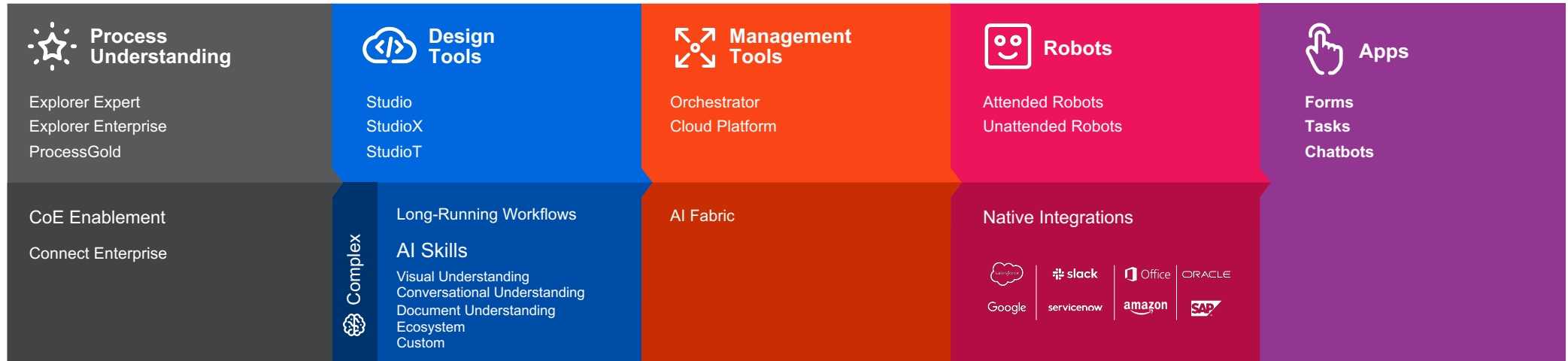
 Explorer Enterprise/  
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# The UiPath Platform: An End-to-End Automation Suite





# The UiPath Platform: An End-to-End Automation Suite





# AUTOMATION IS THE APPLICATION



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Employee uses onboarding app which functions as the interface for business users working effectively with robots

 Apps

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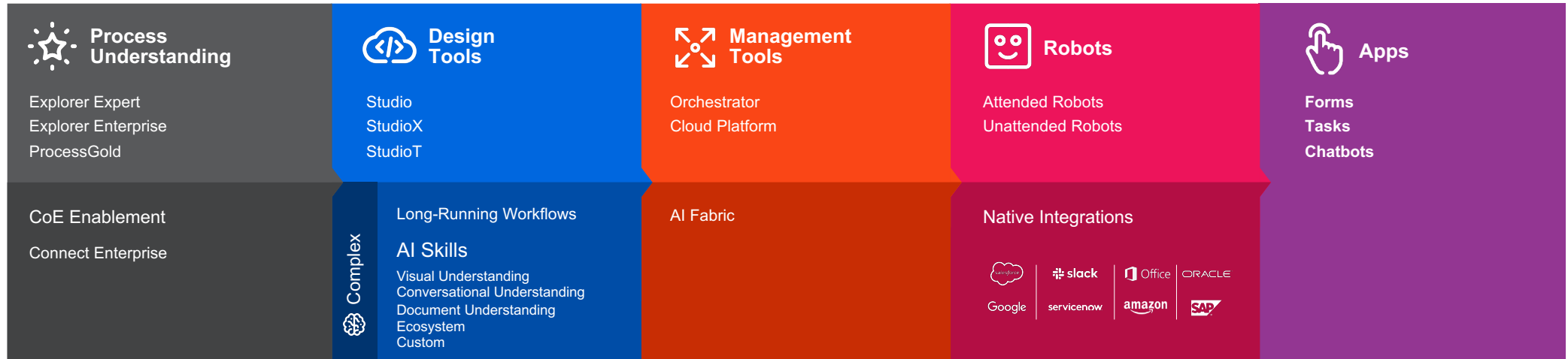
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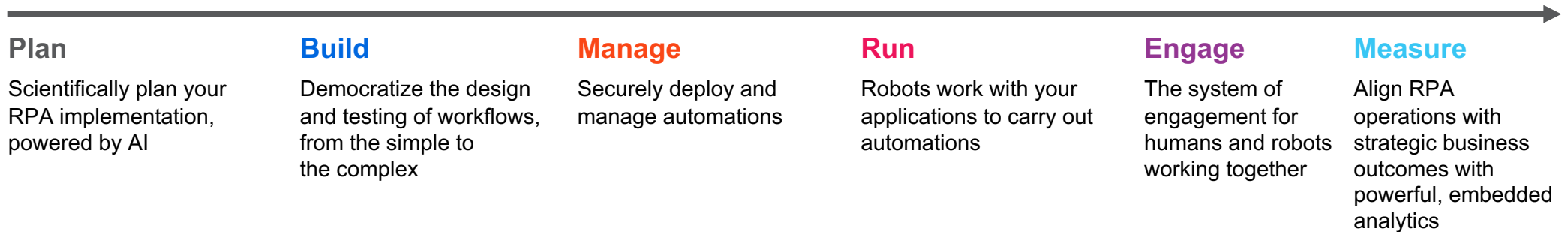
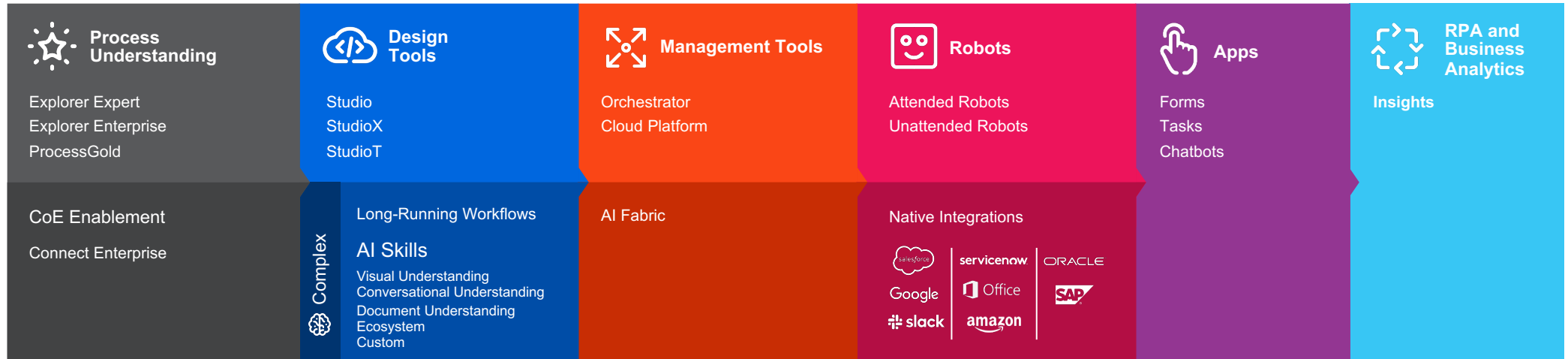
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# The UiPath Platform: An End-to-End Automation Suite



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# Meet Your Speaker



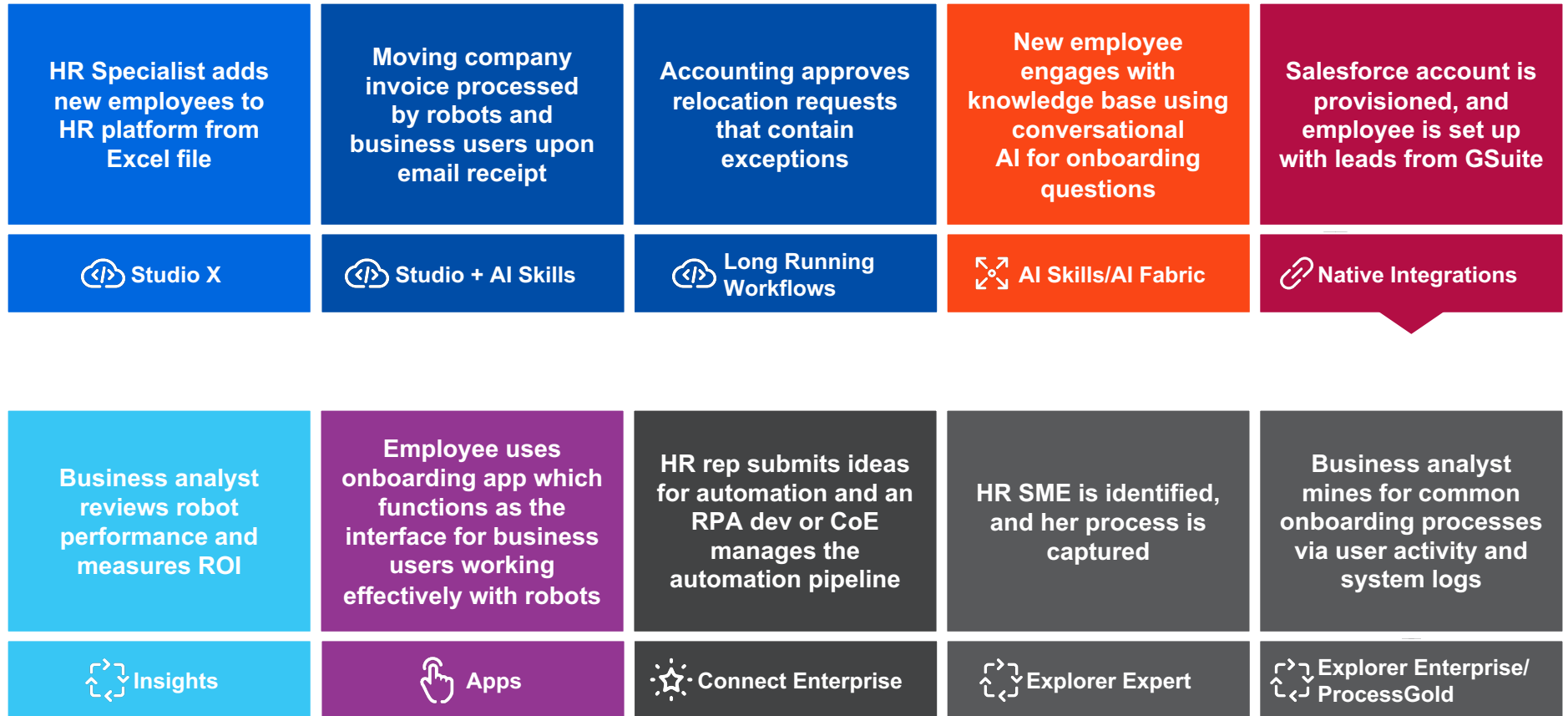
**Harish Doddala**

Director Product Management

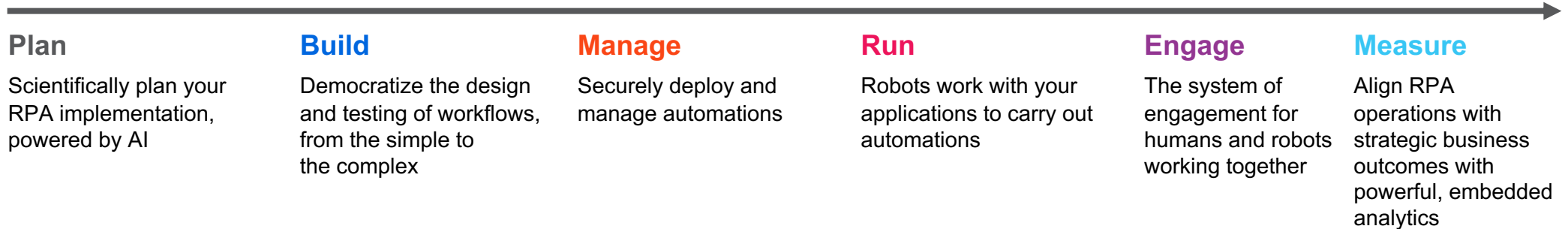
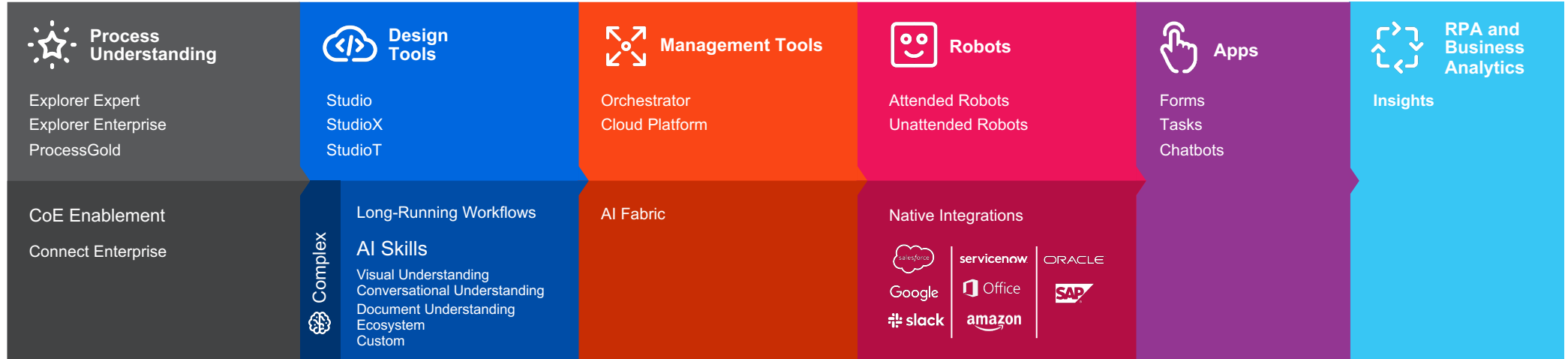
**UiPath**



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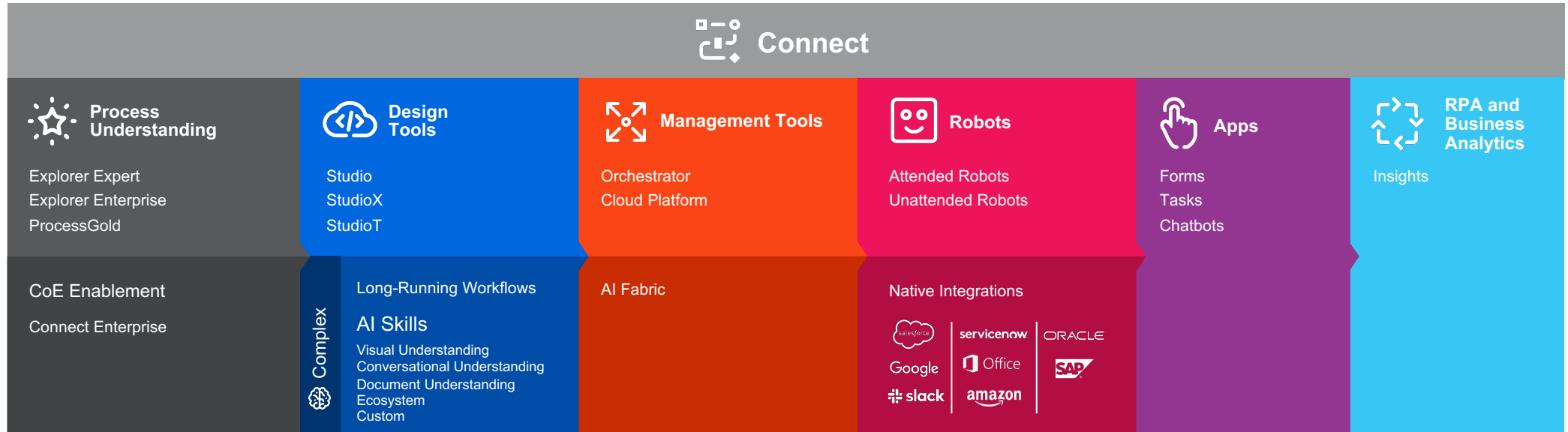


# The UiPath Platform: An End-to-End Automation Suite





# The UiPath Platform: An End-to-End Automation Suite



## Plan

Scientifically plan your RPA implementation, powered by AI

## Build

Democratize the design and testing of workflows, from the simple to the complex

## Manage

Securely deploy and manage automations

## Run

Robots work with your applications to carry out automations

## Engage

The system of engagement for humans and robots working together

## Measure

Align RPA operations with strategic business outcomes with powerful, embedded analytics

# Customer-Driven Innovation Sets Our Roadmap Priorities



**Extending  
Core RPA**



**Democratization  
of Automation  
Creation**



**Automation of  
Complex  
Processes**



**Scientific  
Process  
Understanding**



**Automation for  
Business Users**



**Measure & Align  
to Business  
Outcomes**

# Customer-Driven Innovation Sets Our Roadmap Priorities



## Extending Core RPA

Studio, Orchestrator  
+ Robots  
Enhancements,  
Cloud Platform



## Democratization of Automation Creation

StudioX, StudioT



## Automation of Complex Processes

AI Skills, AI Fabric,  
Integrations + Long-  
Running Workflows



## Scientific Process Understanding

Explorer,  
ProcessGold  
Connect Enterprise



## Automation for Business Users

Apps



## Measure & Align to Business Outcomes

Insights

# The UiPath Platform



**Studio**



**Orchestrator**



**Robots**

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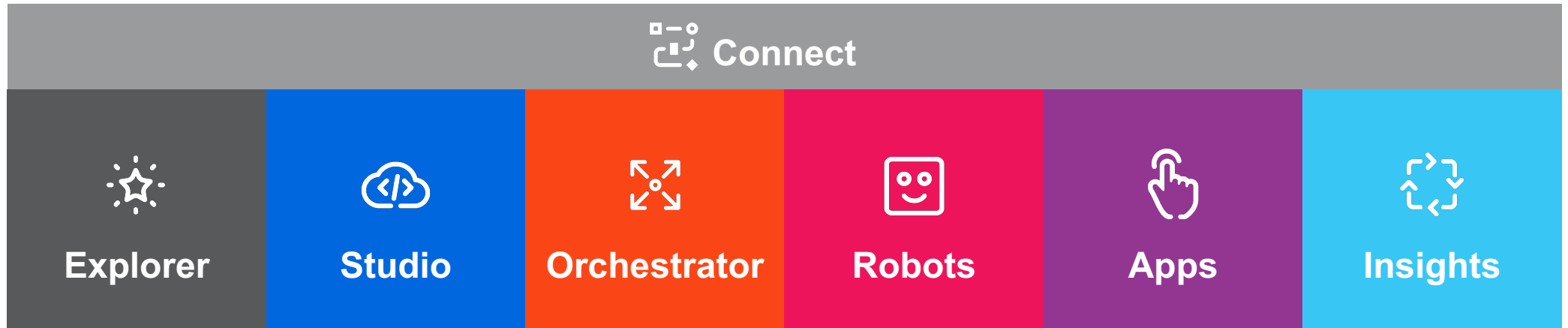
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